

## Routing Guide for Kollmorgen North America

This routing guide covers the following Kollmorgen North America manufacturing sites:

Radford, Virginia  
Marengo, Illinois  
Vista, California  
Santa Barbara, California

All shipments should be shipped on consignee's account number unless otherwise negotiated. Freight appearing on invoices **WILL NOT BE PAID**. Any deviation from this shipping guidance without written buyer approval will result in a debit memo for the cost of the freight or non-payment.

For specific shipping account numbers, please contact your Kollmorgen Buyer Representative.

### **Domestic Parcel Shipments:**

Parcel shipments up to 150 lbs. must ship with UPS Ground. All parcel expedited shipments must be approved prior to shipment by your Kollmorgen Buyer Representative.

**Domestic LTL Shipments:** See LTL routing guide below.

### **International Shipments:**

For shipments 200 kgs and under, please ship via DHL Express.

For all shipments over 200 kgs, please contact your Kollmorgen Buyer Representative with the gross weight and dimensional information and they will advise which shipment method to use.

## Inbound LTL Routing Guide

For shipments 150 pounds to 9,999 pounds

### Inbound to: Virginia

Ship From State	1 Pallet or More	Less Than 1 Pallet
AL	FedEx	FedEx
CA	XPO	Estes
CO	XPO	Estes
CT	Pitt Ohio	FedEx
FL	FedEx	FedEx
GA	FedEx	FedEx
ID	FedEx	Estes
IL	Pitt Ohio	FedEx
IN	Pitt Ohio	FedEx
KS	FedEx	FedEx
KY	Pitt Ohio	Pitt Ohio
MA	FedEx	FedEx
MD	XPO	XPO
ME	FedEx	FedEx
MI	Pitt Ohio	FedEx
MN	FedEx	FedEx
MO	FedEx	FedEx
MS	FedEx	FedEx
MT	FedEx	Estes
NC	FedEx	Pitt Ohio
NE	FedEx	FedEx
NH	XPO	FedEx
NJ	XPO	XPO
NY	FedEx	FedEx
OH	XPO	FedEx
OK	FedEx	FedEx
OR	XPO	Estes
PA	Pitt Ohio	FedEx
RI	FedEx	FedEx
SC	FedEx	XPO
TN	FedEx	FedEx
TX	FedEx	FedEx
UT	FedEx	Estes
VA	Pitt Ohio	FedEx
VT	XPO	FedEx
WA	Pitt Ohio	Estes
WI	Pitt Ohio	FedEx
WV	Pitt Ohio	FedEx

### Inbound to: Illinois

Ship From State	1 Pallet or More	Less Than 1 Pallet
CO	FedEx	FedEx
CT	Pitt Ohio	FedEx
GA	FedEx	FedEx
IL	A&B	A&B
IN	A&B	A&B
MA	FedEx	FedEx
MI	Pitt Ohio	FedEx
MN	FedEx	FedEx
MO	FedEx	XPO
NE	FedEx	FedEx
NJ	Pitt Ohio	FedEx
NY	FedEx	FedEx
OH	Pitt Ohio	FedEx
PA	Pitt Ohio	FedEx
VA	Pitt Ohio	FedEx
WA	FedEx	Estes
WI	A&B	A&B

## Inbound LTL Routing Guide

For shipments 150 pounds to 9,999 pounds

### Inbound to: California

Ship From State	1 Pallet or More	Less Than 1 Pallet
AZ	FedEx	FedEx
CA	XPO	FedEx
CO	FedEx	FedEx
CT	FedEx	Estes
FL	FedEx	Estes
GA	FedEx	Estes
IA	FedEx	FedEx
ID	FedEx	FedEx
IL	FedEx	Estes
IN	FedEx	Estes
MA	XPO	Estes
MI	XPO	Estes
MN	XPO	FedEx
MO	FedEx	Estes
NC	FedEx	Estes
NE	XPO	FedEx
NH	XPO	Estes
NJ	XPO	Estes
NY	FedEx	Estes
OK	FedEx	Estes
OR	FedEx	FedEx
PA	FedEx	Estes
TX	FedEx	FedEx
VA	FedEx	Estes
WI	FedEx	Estes